

# SELECT Retail Managers

**SELECT for Entry Level Retail Managers** is a short survey that measures personality characteristics that have been found to predict job effectiveness for managers in the retail industry.

Through our research in retail management jobs, we have identified several key personality characteristics that contribute to job success. **SELECT for Entry Level Retail Managers** identifies candidates who can **lead a team of sales associates, make effective decisions and increase store sales**. It will also help you to identify applicants with low integrity and those who are poorly suited for these types of roles.

**What Does It Measure?** The two central indices are Integrity and Performance. The Performance Index has been validated to predict the traits associated with successful performance on the job. The Integrity Index has been validated to predict the attitudes, personal integrity, and work ethic in relation to being effective on the job.

## SELECT to Hire the Best

**SELECT for Entry Level Retail Managers** contains statements that measure personality characteristics related to effective job performance in retail management jobs. Some appropriate positions include:

- Store Managers
- Department Managers
- Assistant Store Managers
- Manager Trainee